# KPI Definition: EITHE03.1 # Number of start-ups and scale-ups registered supported by KICs for at least 2 months in 2023.

**Start-ups and scale-ups supported by KICs in 2023 for at least 2 months**. KIC will need to justify that the provided services contribute to the company’s growth (including potential growth). Examples of such services are mentoring, consultancy on access to finance and markets, product/service marketing, legal advice, internationalization, matchmaking, etc.

# Supporting evidence

1. **Declaration of the start-up supported** confirming the length and type of services provided by the KIC and how they contributed to the growth of start-up. The declaration shall also include short description of the start-up and its core business
2. **Formal signed agreement between KIC and the ventures** clearly stating what is being provided, when and with which milestones/ deliverables for the start-up to go onto the next stage of BC services and, if applicable, what is KIC receiving in exchange
3. **Registration certificate** of the venture receiving BC services

# Mandatory data

The following data is to be added in Plaza to enable your KPI to be registered for Reporting :

* Start-up or scale-up
* Company name
* Company website
* Address
* Country of registration
* Company registration number
* VAT payer’s name
* Economic sector (according to NACE classification)
* Gender of CEO/owner (M/F)
* Number of employees at the time of reporting
* References to the relevant KIC Added Value Activities (KAVAs)
* Annual revenue of the last year (optional)
* Markets in which business is active: select the list of countries / globally
* Time period (in months) during which services have been provided, indicating start and end
* Qualitative justification (a paragraph) on how the provided services have contributed to the company’s (potential) growth
* Supported through HEI Capacity Building Initiative (Yes / No)

## KPI Proof #1 – Declaration of the start-up

|  |  |
| --- | --- |
| **KIC Activity Reference (s) (KAVA)**  *under which the Start-Up received BC services* | Choose an item. |
| **Name of project** *that contributed to/resulted in the KPI* |  |
| **Year of the data reported** | 2023 |
| **Name of the Start-Up supported** |  |

**Supporting Evidence:**

Declaration of the start-up Agreement that complies with the evidence requirements (following page)

**DECLARATION OF THE START-UP**

I confirm that the Start-up START-UP NAME has received business acceleration services under the following Choose an item. .

**Description of the Start-Up:**

|  |
| --- |
|  |

**Core business of the Start-Up:**

|  |
| --- |
|  |

**Start and end date of the acceleration services provided by EIT Climate-KIC partner:**

|  |
| --- |
|  |

**Type of services provided by EIT Climate-KIC partner:**

*(Examples of such services are mentoring, consultancy on access to finance and markets, product/service marketing, legal advice, internationalisation, matchmaking, etc.)*

|  |
| --- |
|  |

Full Name:

Role:

Start-up name:

Signature:

Date of signature:

## KPI Proof #2 *– Signed Agreement*

|  |  |
| --- | --- |
| **KIC Activity Reference (s) (KAVA)**  *under which the Start-Up received BC services* | Choose an item. |
| **Name of project** *that contributed to/resulted in the KPI* |  |
| **Year of the data reported** | 2023 |
| **Name of the Start-Up supported** |  |
| **If Agreement is not in English, provide English summary**  *Ensure you cover services provided* |  |

**Supporting Evidence:**

Signed Agreement (attached) that complies with the evidence requirements.

## KPI Proof #3*: Registration certificate of the Start-Up receiving BC (Business Creation) services*

|  |  |
| --- | --- |
| **KIC Activity Reference (s) (KAVA)**  *under which the Start-Up received BC services* | Choose an item. |
| **Name of project** *that contributed to/resulted in the KPI* |  |
| **Year of the data reported** | **2023** |
| **Name of the Start-Up supported** |  |

**Supporting Evidence:**

Registration certificate (attached)